

AMWELL AUTOMOTIVE NEWS

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Welcome to the summer issue of *Amwell Automotive News*. With this publication we hope to help you achieve two important objectives. First, to help ensure that you're always on the road and never stranded alongside of it. Second, to help you achieve the vehicle ownership goal that is right for you. And what goal is right for you? That depends on several factors, but speaking strictly in terms of dollars and cents a long-term ownership goal is almost always the best option. Our feature article starting here on page 1 as well as a Frequently Asked Questions segment on page 3 serve those objectives. But wait, there's more! We have a deep affection for the Lambertville community that we've served for 20-years. So in addition to providing you with helpful car care tips, from time to time we'll showcase something within our community. We hope you find this issue helpful and enjoyable to read. If you have questions that you'd like to see us address with this publication, please let us know. Stop by, call, or email us at: amwellautomotive@comcast.net

Best Regards,

Kevin Snyder / Pat Graham

Long Term Rust Protection



We recommend taking a long-term approach to vehicle ownership. Being that we're in the automotive service business you might expect us to recommend that approach. But from an economic perspective the numbers support that position. In the long run (and we do mean loooooong run—15, 20, 30-plus years) you'll save not

hundreds, not even thousands, but tens-of-thousands maybe even several tens-of-thousands of dollars by keeping a vehicle for 10-plus years/200,000-plus miles.

From a mechanical standpoint this is not only doable, but also affordable, provided you're proactive and preventive in your approach to maintenance and repairs. However, there's one thing that can short-circuit a long-term ownership strategy that's not an easy or inexpensive fix. In a word it's RUST!

Rust not only eats away body panels, but it can do the same to your vehicle's frame, subframe, or unibody and that spells real trouble. That's the bad news; the good news is we have a way to combat the problem of rust, and the one-word solution here is WAXOYL.

Waxoyl is a tough yet flexible wax-based protectant barrier that keeps the elements out and at the same time provides a chemical protection that completely interrupts electrochemical oxidation (that's a fancy technical term for rust/corrosion). Waxoyl has been tested and approved for use by several carmakers including: Honda, Toyota, Ford, Chrysler, BMW, and several others.

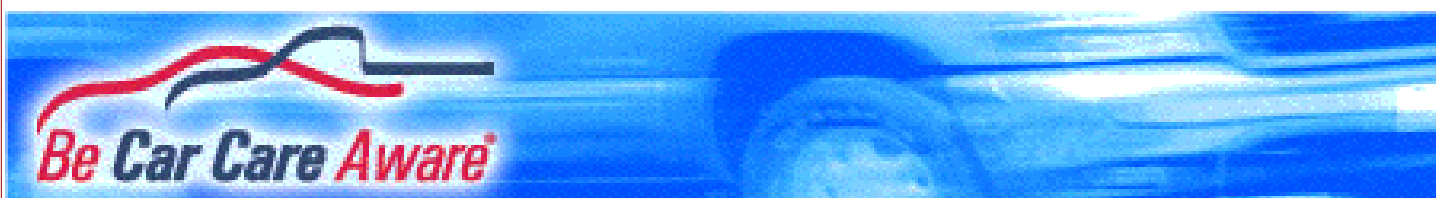
Our application process is thorough and complete. We use special application tools to go inside of door panels and other areas to provide a coverage that penetrates into seams; and we coat the undercarriage with a slightly thicker application to protect the entire underbody.



(Continued on page 2 - See "Rust")



All of us here at Amwell Automotive take pride in our community and it's very satisfying when we have an opportunity to help out. It has been our pleasure this year to sponsor one of our Little League ball teams, the Brewers. It's nice too having Kevin's son Matthew on the team (pictured in the back row, third from the left). Congratulations on a great season, making it all the way to the championship game.



Rust (continued from pg. 1)

Perhaps you're asking, is this good only for brand new vehicles that have had no exposure to corrosive conditions? The short answer is no. Waxoyl displaces moisture and will slow or even stop corrosion from spreading on an older vehicle.

Next you may be wondering, how long does this protection last? The Waxoyl product protects for the life of the vehicle. However, the application can wear off underbody areas that see high amounts of abrasion. For this reason we offer FREE touch-ups.



Regarding our application process: We start by cleaning heavy scale and oil build up that may exist on your vehicle's undercarriage. Next, we ask that you plan on leaving the vehicle for at least two days. This gives the product a chance to adhere and the spirits a chance to evaporate thereby reducing the fumes/odor



that results from the application. Also, we only provide this service during the warmer months to ensure proper adhesion and to allow us to properly air-out the vehicle after application.

At Amwell Automotive we're as interested in keeping your vehicle looking good for the long-term as we are in keeping it running well. Our Waxoyl corrosion protection application does just that.



The theater features an outstanding 250-seat performing arts center and is located at 1483 Route 179 here in Lambertville—adjacent to the site of the historic Lambertville Music Circus. The venue is also home of The Theater School and is available for rent to other performing arts groups in our community. We were proud to sponsor *Grease* back in April starring Harrison Pharamond as Danny and Jamie Geddes as Sandy, both of whom were kind enough to stop by the shop for a visit. That's one cool truck! We encourage you to take in a show and check out the theater this summer. For show information visit the theater online at: musicmountaintheater.org. Or call the theater at: 609-397-3337. They also have a Facebook page.



Frequently Asked Questions

Q: I want to make sure my car stays covered by the warranty, do I have to go to the dealer for maintenance in order to stay covered?

A: No. You definitely do not have to return to the dealer for maintenance. The Magnuson-Moss Warranty Act enacted in 1975 protects your right to have maintenance completed anywhere. You may even do it yourself. What's important is that the factory schedule is followed and that good records are kept. Here at Amwell Automotive we have online access to factory maintenance requirements; and your service records are kept up-to-date and stored electronically. If you have specific questions about the maintenance for your vehicle, refer to your Owner's Manual. Of course, you're welcome to stop by or give us a call. We're pleased to answer your questions and help you put together an affordable maintenance plan that meets your needs.



Q: Besides being noisy, are there other things to watch out for with my car's exhaust system?

A: Yes. Excessive rust or broken bolts can cause mufflers and pipes to hang dangerously low, resulting in a hazard for the people driving behind you. However, these aren't always easy to see by just peeking underneath. The



exhaust system should be carefully inspected at least once per year. By the way, an exhaust system inspection is part of our regular multipoint maintenance inspection, which we perform with every oil change service.

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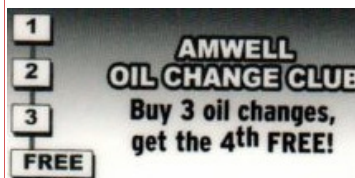
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